PORT OF EVERETT

We Provide Value: We Create Economic Opportunities

Embracing the Environment to Propel Port Property Development

American Association of Port Authorities Real Estate Seminar

Les Reardanz

CEO/Executive Director December 9, 2015









Where is Everett?



About the Port of Everett

- •The Port District and boundaries formed in 1918; serves nearly 100,000 people
- Special Purpose District 'economic development' governed by three commissioners
- •Everett's customs district ranks first in the state at \$25.7 BILLION in exports (including airplanes), and it is the 3rd largest container port in the state (a distant third)
- Operate three lines of business and homeport to Naval Station Everett







Commission Commitment







It is in the best interest of the community and the Port to turn these brownfield sites into economic assets, which is why we have taken an aggressive approach to our environmental cleanups. These cleanups don't get less expensive or less complex.

Project Drivers

Why Cleanup Now?

Waterfront Redevelopment

Everett's Industrial History



Puget Sound Initiative Funding



Value Proposition

Environmental Stewardship

- Puget Sound
- Community (Health/Safety/Public Access)
- Workers / Residents
- Stakeholders (public, tribes)

** The way the Port uses its resources to deliver value to the community

Creating Economic Opportunities

- Jobs (Direct / Indirect)
- Tax Base
- Property Value and Usability (highest & best use)
- Community

Optimal Cleanup

Financial

- Liability Reduction
- Cost Control
- Cost Recovery
- Protect Tax Payer

We Provide Value: We Create Economic Opportunities

Port Cleanup Operating Goals & Philosophy

- Lead the cleanup projects
- Integrate development and cleanup strategy
- Bring sites to closure effectively and efficiently
- Maintain good working relationship with cleanup partners
- Cost Control (preserve and enhance cash flow)
 - Effectively utilize legal and technical resources
 - Leverage funding strategies (e.g., grants, environmental insurance products, PLP contributions, etc.)

Communication, Communication ...

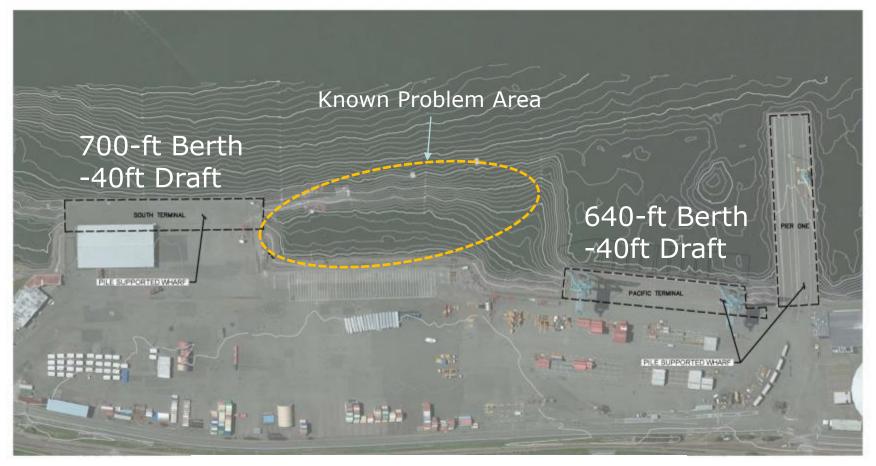
- Environmental, Business and Tribal Stakeholders
- Community Leaders and site users
- Media Outreach and handouts
- Digital Communications, such as social media and the website
- Newsletters and construction updates
- Community Events

Contamination - Restoration - Transformation

Aligning our cleanups with Priorities



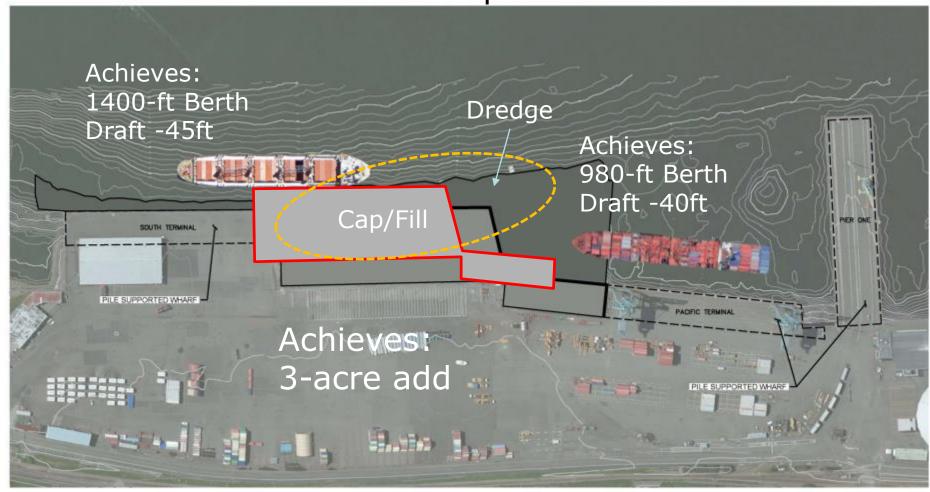
Current Conditions



Terminal Operations Future Need:

- 1000-ft Berth
 - Draft -45

Concept: Integrated Cleanup and Terminal Expansion





The Goal: A New Waterfront Community

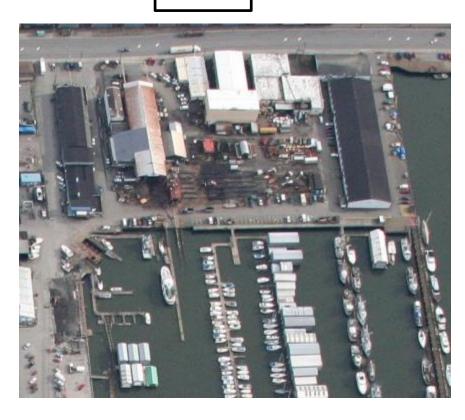


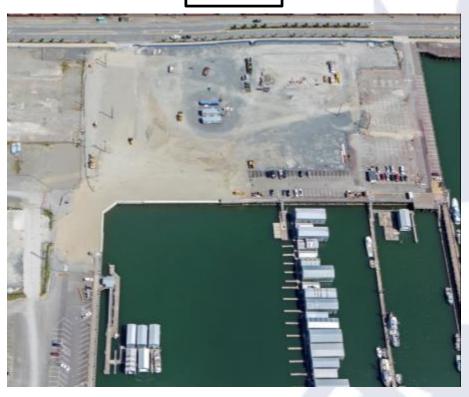


Before and After

2008

2015





- Cleanup Complete
- Central Marina Phase 1 Complete
- Market Ready



EVERETT SHIPYARD SITE

Environmental Cleanup Project

Project Investment:

In-Water Cleanup \$6.2 Million

Completion 2015
Contractor: Magnus Pacific

Upland Cleanup \$1.8 Million

Completed in 2013
Contractor: Clearcreek Contractors

This environmental cleanup is the final step in preparing for new development at the waterfront and achieves the following:

- · 99.9% of all contaminated materials removed
- · 20,000 tons of contaminated soil removed
- 8,400 tons of concrete and asphalt recycled
- 11,000 cubic yards of contaminated sediment removed
- · 700 creosote treated pilings removed
- 5 docks, 360 feet of bulkhead, and other marine structures removed
- 360 feet of environmentally-safe bulkhead reconstructed
- 360 feet of enhanced public access on the water

Thank you to the State and Ecology for making this cleanup possible through grants.

Waterfront-Place.com





Looking Ahead

What we learned

- Strategic organizational alignment:
 - Is your cleanup a priority for the organization?
 - Are cleanups integrated and combined with other organizational goals?
- Partnerships: build trust through transparency and care for your partners interests
- A high quality, thorough cleanup plan is essential
- Team work: collaborate and be objective
- Good attitudes create high value opportunities that you didn't know existed
- Communicate, communicate, communicate

Thank you! Questions or comments?